

For Immediate Release

News

**MetLife**<sup>®</sup>

**MetLife announces new appointments:  
Head of Institutional Distribution and Head of Institutional Relationship Management**

SYDNEY, 13 September, 2010 – MetLife Insurance Limited (MetLife) has announced the appointment of Peter D. Smith as Head of Institutional Distribution for MetLife in Australia.

Peter joins MetLife from Marsh Employee Benefits and in his most recent role of National Manager, he was responsible for group and retail solutions for Marsh nationally, achieving in excess of 200% revenue growth over three years.

“Peter will lead the team to achieve overall group insurance growth. Peter brings a unique customer perspective to our business through his direct contact with employers and his broad knowledge of the employee benefits and superfund markets will greatly enhance our ability to build on our Institutional distribution strategy,” said Eric Reisenwitz, MetLife, Chief Marketing and Distribution Officer for MetLife in Australia.

Jonathan Kelly, currently Business Development Manager, has been promoted to Head of Institutional Relationship Management for MetLife in Australia.

“In this role, Jonathan will be responsible for our overall development of customer relationship management capabilities and responsible for the retention and growth strategies of our existing Institutional customers” Eric said.

ENDS

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### **About MetLife**

MetLife Insurance Limited (MetLife), an affiliate of MetLife, Inc., provides group life insurance through superannuation and employee groups and individual life insurance products via affinity partners in Australia. The MetLife companies\* entered the Australian market in July 2005 with the acquisition of MetLife, a specialist provider of life risk insurance products. For more information about MetLife, please visit the company's website at [www.metlife.com.au](http://www.metlife.com.au).

MetLife, Inc., through its affiliates (collectively the "MetLife companies")\*, reaches more than 70 million customers in the Asia Pacific, Americas and Europe. Affiliated companies, outside of Australia, include the number one life insurer in the United States (based on life insurance inforce), with over 140 years of experience and relationships with more than 90 of the top one hundred FORTUNE 500® companies. The MetLife companies offer life insurance, annuities, automobile and home insurance, retail banking and other financial services to individuals, as well as group insurance, reinsurance and retirement and savings products and services to corporations and other institutions.